

Stock code : 3360



SHIP HEALTHCARE

Creating environments for medical professionals

**FY 03/2026
Supplementary Information
on the Financial Results**

SHIP HEALTHCARE HOLDINGS, INC.

May 12, 2026

*** This material is the supplementary information regarding the financial results for FY03/2026.
Financial results briefing including major efforts of FY03/2027 will be disclosed in conjunction with the earnings presentation.**

FY 03/2026 Financial Results

Creating environments for medical professionals



Financial Results Highlights

(Million yen)	FY03/25 (Result)	FY03/26 (Plan)	FY03/26 (Result)	YoY change		vs. the Plan	
				Change	Change rate	Change	Change rate
Net sales	678,229	700,000	718,163	+ 39,933	+ 5.9%	+ 18,163	+ 2.6%
Gross profit	66,743	—	66,703	▲39	▲0.1%	—	—
Operating profit	24,779	26,000	24,482	▲296	▲1.2%	▲1,517	▲5.8%
Operating profit margin	3.7%	3.7%	3.4%	—	—	—	—
Ordinary profit	26,023	26,500	26,331	+307	+ 1.2%	▲168	▲0.6%
Ordinary profit margin	3.8%	3.8%	3.7%	—	—	—	—
Profit attributable to owners of parents	15,128	15,500	13,394	▲1,734	▲11.5%	▲2,105	▲13.6%

Financial Results Highlights

Net sales

TPP

Large project deliveries were recorded in line with internal plan

TPP

The performance of the ODA-focused trading company participated in the Group in May 2025 contributed

MSP

Start operation of 5 newly contracted SPD facilities in the FY03/26

MSP

Initiation of a bundled contract with multiple hospitals under different management bodies

Operating profit

TPP

Large projects performed in line with initial plans. In the previous fiscal year, the Group recorded the completion and sale of senior condominium development, whereas no such completed projects were recorded in the current period, leading to a YoY decrease in profit

TPP

The delivery delay in materials of energy-saving construction projects in renewal projects.

TPP

Raise in material price and delay in production in manufactures.

MSP

Steady operations continued at 24 SPD facilities launched in the previous year

LC

Rises in utility and labor costs exceeding price adjustments

PH

Efficiency gains from business integrations were reflected in the financial results.

Ordinary profit

Non-operating

Decrease of “equity gains of affiliated companies” from entities accounted for using equity YoY.

Non-operating

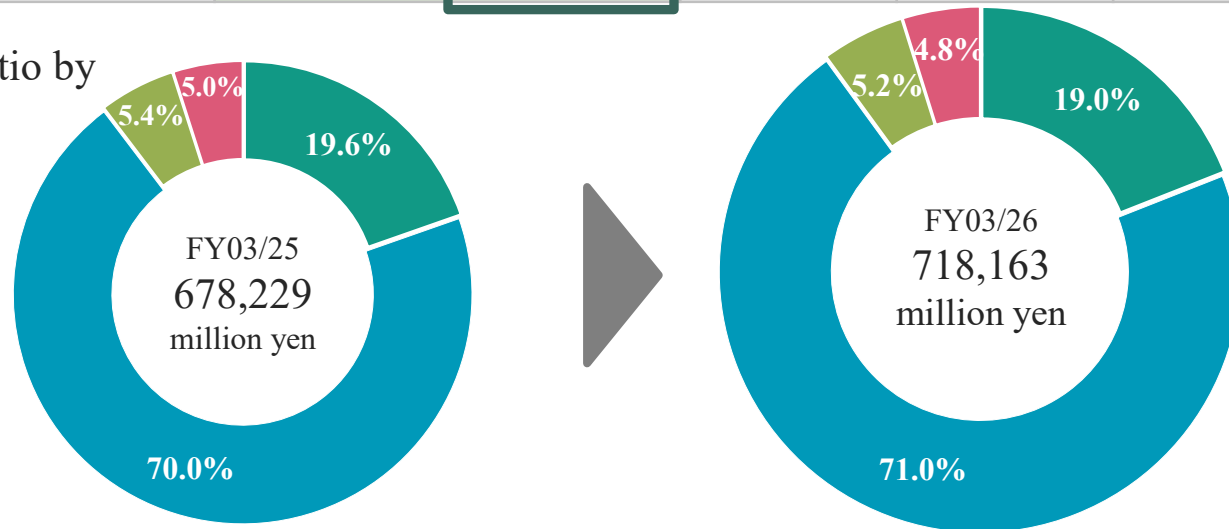
Record of foreign exchange gain due for yen depreciation (record of foreign exchange loss in the previous fiscal year).

Net Sales (by business segments)

(Million yen)	FY03/25 (Result)	FY03/26 (Plan)	FY03/26 (Result)	YoY		vs. the Plan	
				Change	Change rate	Change	Change rate
Total Pack Produce Business (TPP)	133,167	134,000	136,604	+ 3,437	+ 2.6%	+ 2,604	+ 1.9%
Medical Supply Business (MSP)	474,919	494,500	509,569	+ 34,649	+ 7.3%	+ 15,069	+ 3.0%
Lifecare Business (LC)	36,674	37,000	37,322	+ 647	+ 1.8%	+ 322	+ 0.9%
Dispensing Pharmacy Business (PH)	33,468	34,500	34,666	+ 1,198	+3.6%	+166	+0.5%
Total	678,229	700,000	718,163	+ 39,933	+5.9%	+ 18,163	+ 2.6%

■ Net sales composition ratio by segments

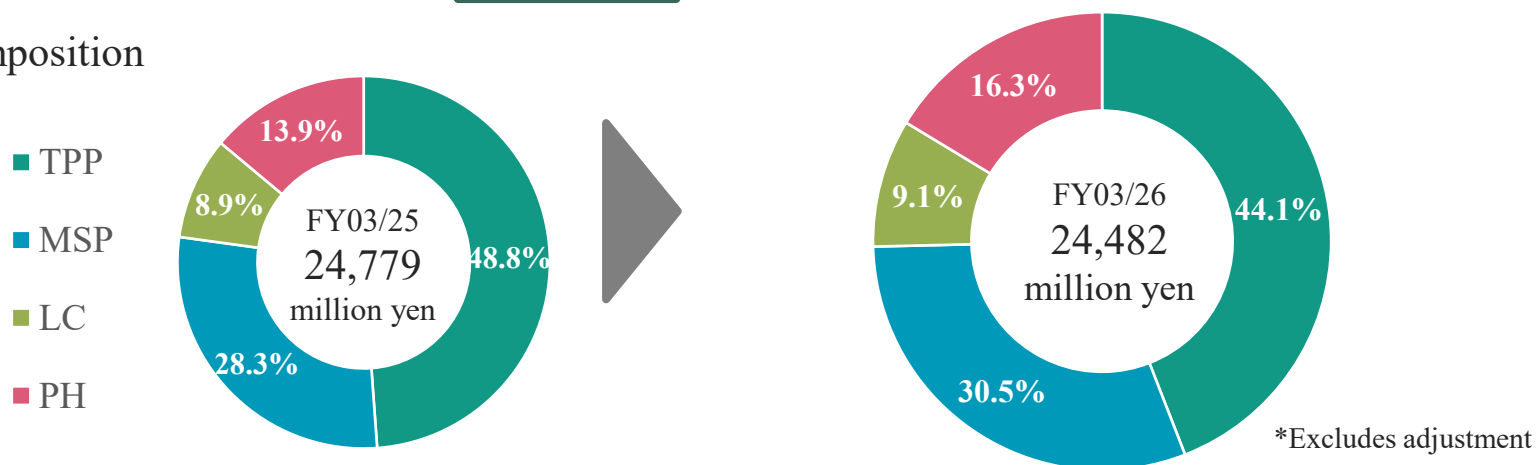
- TPP
- MSP
- LC
- PH



Operating Profit (by Business Segments)

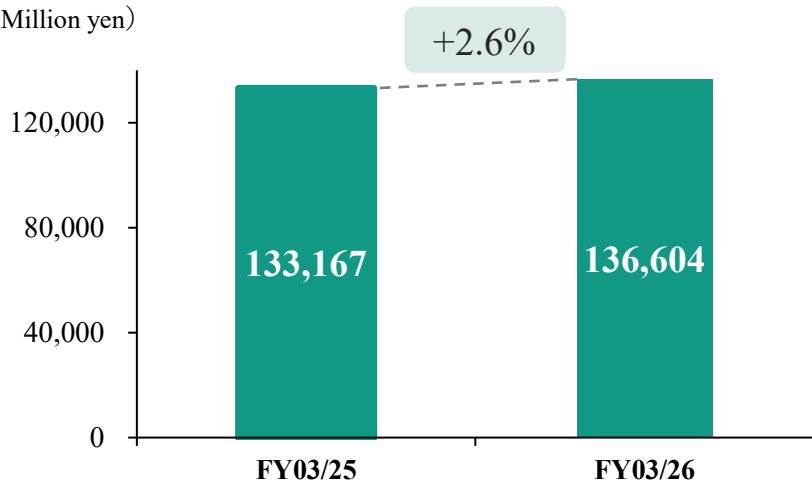
(Million yen)	FY03/25 (Result)	FY03/26 (Plan)	FY03/26 (Result)	YoY		vs. the Plan	
				Change	Change rate	Change	Change rate
Total Pack Produce Business (TPP)	12,017	12,100	10,812	▲1,204	▲10.0%	▲1,287	▲10.6%
Medical Supply Business (MSP)	6,970	7,600	7,484	+513	+7.4%	▲115	▲1.5%
Lifecare Business (LC)	2,189	2,600	2,216	+27	+1.2%	▲383	▲14.8%
Dispensing Pharmacy Business (PH)	3,426	3,700	4,004	+577	+16.9%	+304	+8.2%
Adjustment	175	-	▲35			-	-
Total	24,779	26,000	24,482	▲296	▲1.2%	▲1,517	▲5.8%

Operating profit composition ratio by segments



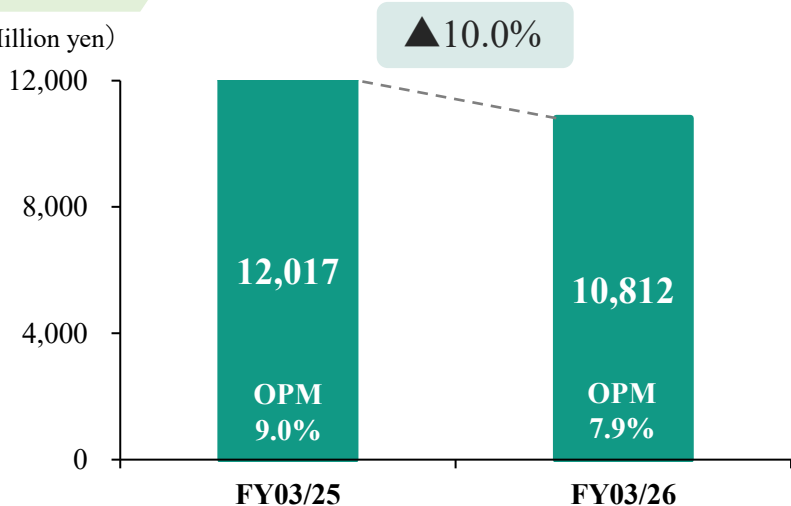
Net sales

(Million yen)



Op. profit

(Million yen)



Positive aspects

- Large project deliveries were recorded in line with internal plans.
- The performance of the ODA-focused trading company participated the Group in May 2025 contributed.
- Medical IT solutions business performed strongly. (system selection, implementation support, and infrastructure development)

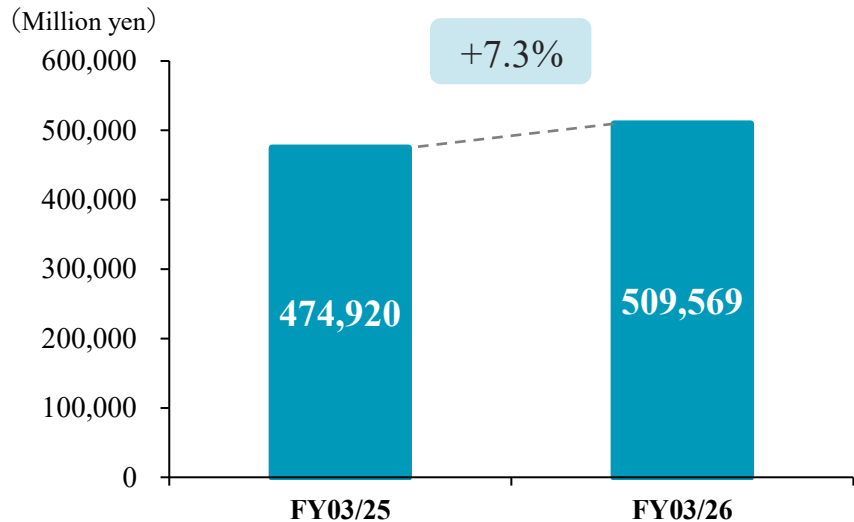
Negative aspects

- In the previous fiscal year, the Group recorded the completion and sale of a large-scale senior condominium development, whereas no such completed projects were recorded in the current period, leading to a YoY decrease in profit.
- The delivery delay in materials of energy-saving construction projects in renewal projects.
- Raise in material price and delay in production in manufactures.
- Non-recurring expenses such as M&A advisory fees recorded.

Net sales (Million yen)	FY03/25 result	FY03/26 result	Change	Change rate
PJ · Routine	62,117	65,790	+3,673	+5.9%
Manufacture	33,581	33,061	▲519	▲1.5%
Overseas	361	617	+255	+70.8%
Kingrun	26,314	25,409	▲905	▲3.4%
Others (*)	10,792	11,725	+933	+8.6%
Segment total	133,167	136,604	+3,437	+2.6%

(*) 4 companies including security business, building management business, operating animal hospitals business and medical prison business

Net sales



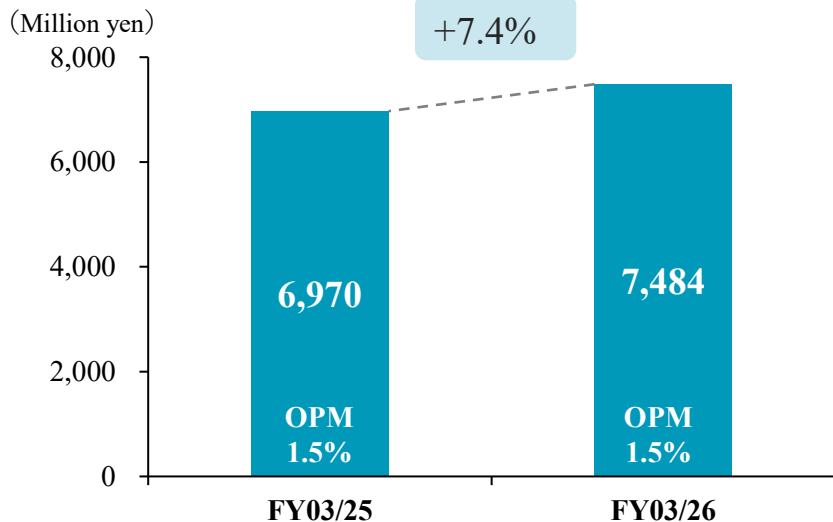
Positive aspects

- Steady operations continued at 24 SPD facilities launched in the previous year.
- Start operation of 5 newly contracted SPD facilities.
- Initiation of a bundled contract with multiple hospitals under different management bodies.
- Launch of medical material logistics center in the Tokyo metropolitan area .(Received many requests for tours from hospitals and manufactures)

Negative aspects

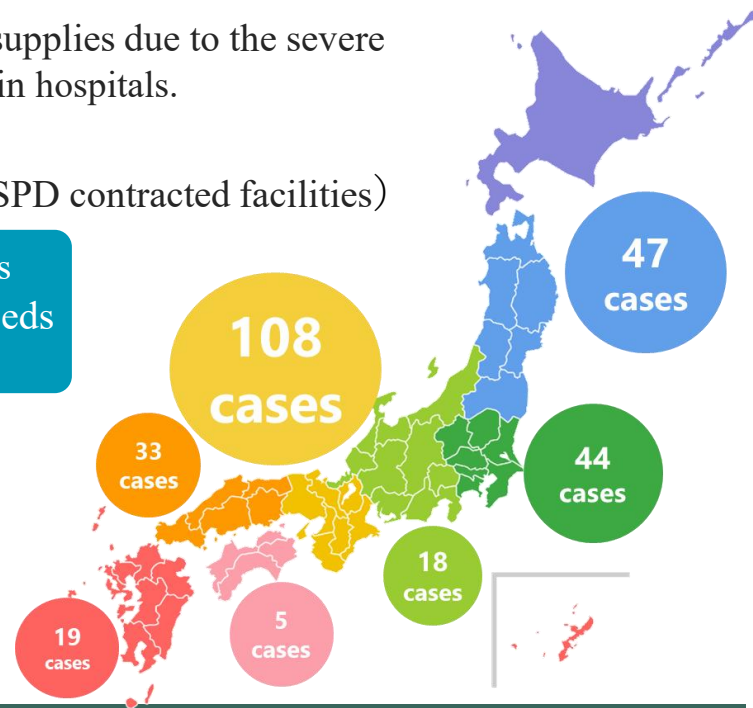
- Postpone of purchase supplies due to the severe management situation in hospitals.

Op. profit

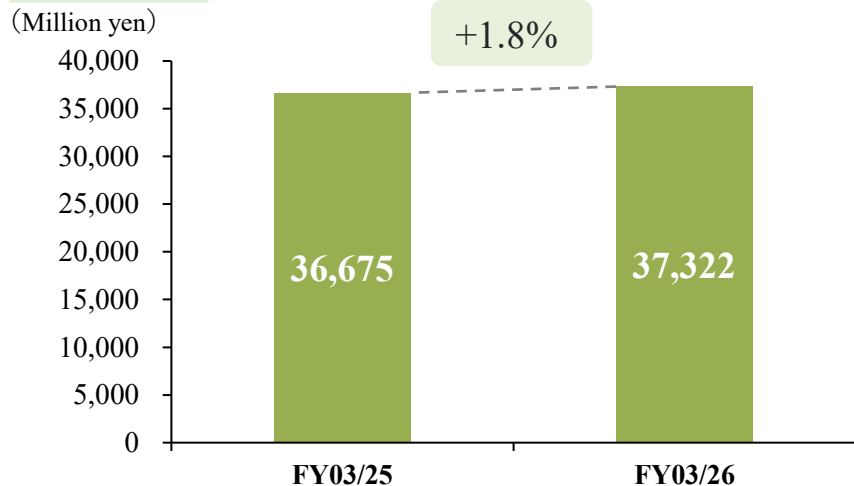


(Circumstances of SPD contracted facilities)

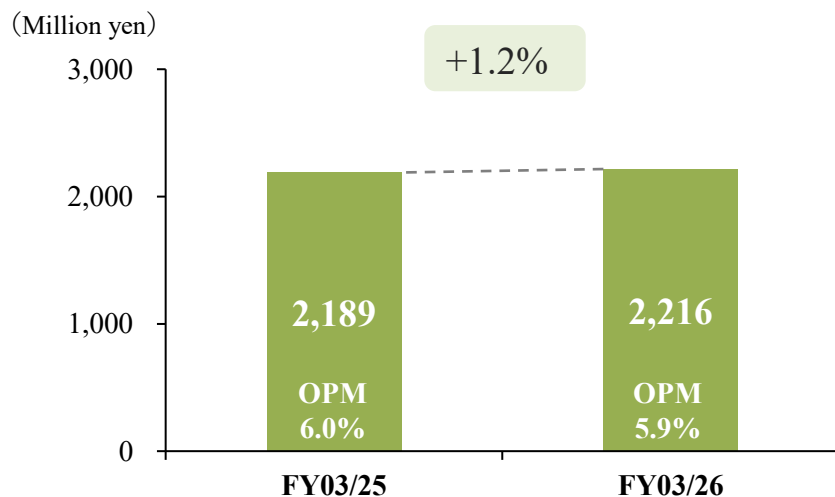
Total 277 cases
approx. 102,000 beds
(As of March 31, 2026)



Net sales



Op. profit



Positive aspects

- **【Nursing care】** Re-review of management fee has conducted from September 2025.
- **【Food provision】** Increase of new DREAM KITCHEN contracts.
- **【Food provision】** In unprofitable facilities were either withdrawn from or transitioned to Dream Kitchen operations response to rising raw material costs.

Negative aspects

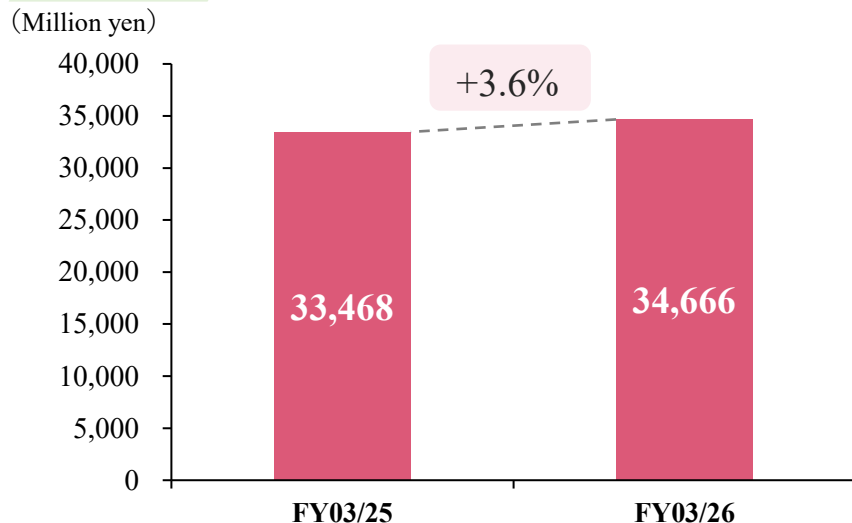
- **【Nursing care】** Utility and labor costs increased.
- **【Nursing care】** Occupancy rates remained at a high level, although they declined year on year.
- **【Food provision】** Soaring prices of food .
- **【Common】** Rising costs for dispatching and outsourcing due to labor shortages.

Net sales (Million yen)	FY03/25 result	FY03/26 result	Change	Change rate
Nursing care	24,415	24,741	+326	+1.3%
Food provision	12,259	12,581	+321	+2.6%
Segment total	36,674	37,322	+647	+1.8%

Dispensing Pharmacy Business

Net sales/Operating profit

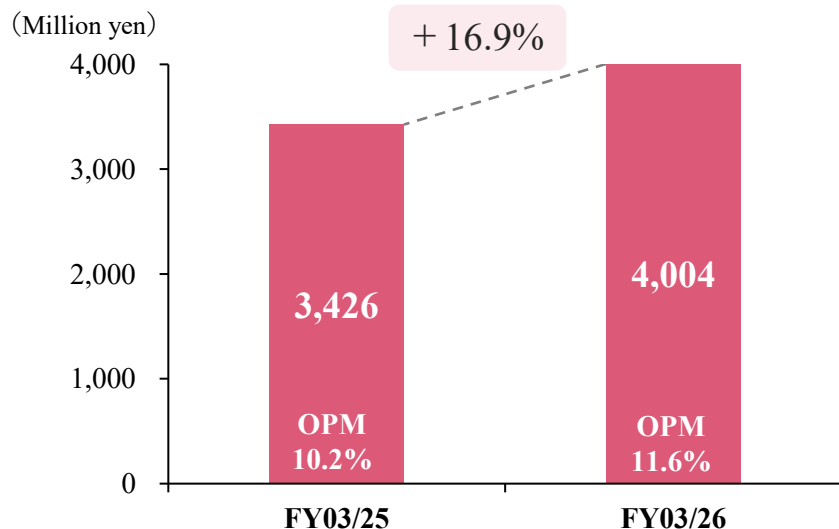
Net sales



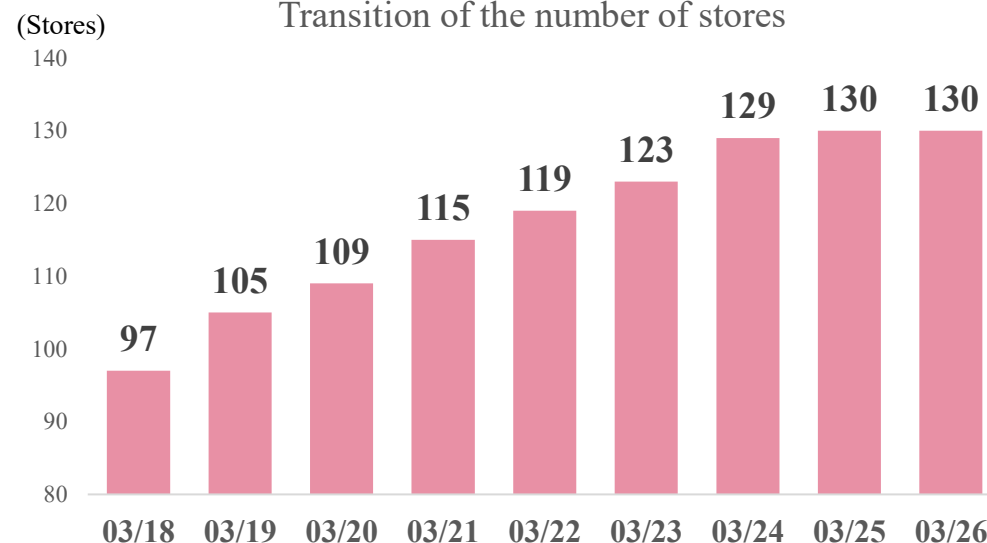
Positive aspects

- Four group companies were integrated on April 1, 2025.
- Integration effects contributed to cost reductions, including expenses for recruitment initiatives.
- Five unprofitable stores were closed or consolidated for improved operational efficiency at the end of the previous fiscal year.
- Meanwhile, five stores newly joined the Group.

Op. profit



Transition of the number of stores



FY03/2027 Management Plan

Creating environments for medical professionals



Consolidated Management Plan (FY 03/27)

(Million yen)	FY03/25 (Result)	FY03/26 (Result)	YoY		FY03/27 (Plan)	YoY	
			Change	Change rate		Change	Change rate
Net sales	678,229	718,163	+ 39,933	+ 5.9%	740,000	+ 21,836	+ 3.0%
Gross profit	66,743	66,703	▲39	▲0.1%	—	—	—
Operating profit	24,779	24,482	▲296	▲1.2%	26,000	+1,517	+ 6.2%
Operating profit margin	3.7%	3.4%	—	—	3.5%	—	—
Ordinary profit	26,023	26,331	+307	+ 1.2%	26,500	+ 168	+ 0.6%
Ordinary profit margin	3.8%	3.7%	—	—	3.6%	—	—
Profit attributable to owners of parents	15,128	13,394	▲1,734	▲11.5%	16,000	+ 2,605	+19.5%
Net income per share	160.34 yen	144.19 yen			173.88 yen		
Dividend per share	58 yen	60 yen			65 yen		
Consolidated payout ratio	36.2%	41.6%			37.4%		

Management Plan by Segments (FY 03/27)

(Million yen)	Sales			Operating profit		
	FY03/26 Result	FY03/27 Plan	YoY	FY03/26 Result	FY03/27 Plan	YoY
Total Pack Produce Business (TPP)	136,604	141,000	+4,395	10,812	11,500	+687
Medical Supply Business (MSP)	509,569	528,000	+18,430	7,484	8,200	+715
Lifecare Business (LC)	37,322	35,000	▲2,322	2,216	2,200	▲16
Dispensing Pharmacy Business (PH)	34,666	36,000	+1,333	4,004	4,100	+95
Adjustment				▲35		
Total	718,163	740,000	+21,836	24,482	26,000	+1,517

*Reflecting the impact of the expanded scope of corporations subject to the external standard taxation system(an additional approximately ¥800 million in taxes and dues is expected to be recorded under SG&A expenses).

Shareholder Return

Creating environments for medical professionals



Shareholder Return

		FY03/18	FY03/19	FY03/20	FY03/21	FY03/22	FY03/23	FY03/24	FY03/25	FY03/26	FY03/27 (Plan)
Dividends per share (yen)	Ordinary dividends ^(*)	32	35	37.5	40	41	42	45	58	60	65
	Commemorative dividends	-	-	-	-	-	-	5	-	-	-
	Total	32	35	37.5	40	41	42	50	58	60	65
Dividends in total (Million yen)		3,238	3,334	3,556	3,774	3,868	3,962	4,717	5,472	5,521	-
Consolidated payout ratio		31.3	30.7	30.2	30.8	31.8	32.8	34.2	36.2	41.6	37.4

*The company executed a two-for-one common stock split, effective on April 1, 2021.

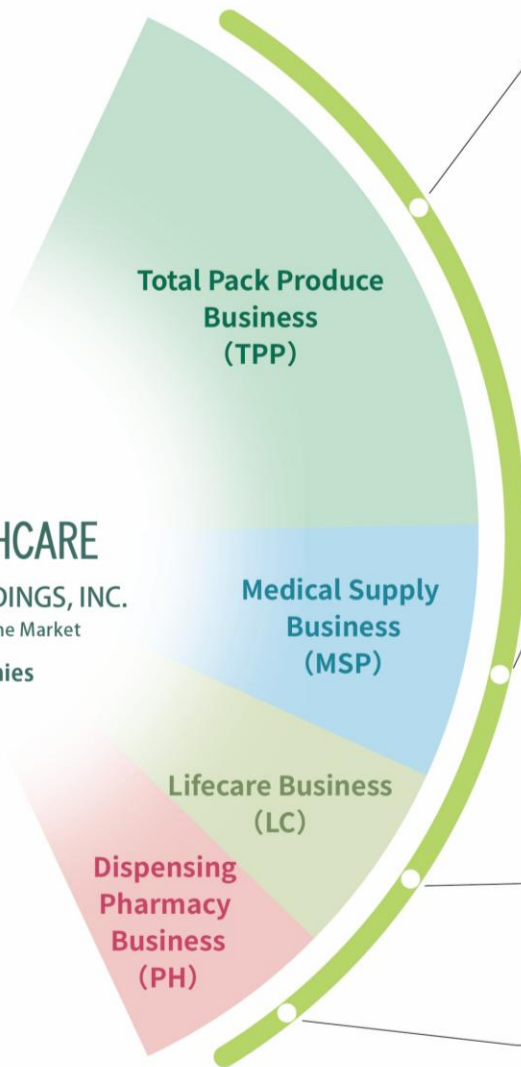
The figures before the fiscal year ended March 2021 are the actual amount of dividends before the stock split.

Dividend increased for
10 consecutive years

Dividend Payout Ratio for the Current
Period is 41.6%

Group Profile

SHIP HEALTHCARE
 SHIP HEALTHCARE HOLDINGS, INC.
 Tokyo Stock Exchange Prime Market
 Stock code 3360
 52 Group companies



Comprehensive production from planning to operation of establish and relocation of hospitals

GREEN HOSPITAL SUPPLY, INC.

- SHIP HEALTHCARE Research & Consulting, Inc.
- SHIP HEALTHCARE ESTATE, INC.
- Osaka Advanced Medical Imaging Center
- GREEN ENGINEERING, INC.
- KITA OSAKA ESTATE, INC.
- CENTRAL UNI CO., LTD.
- FS UNI CO., LTD.
- AINET Systems, Inc.
- Yamada Shadowless Lamp Co., Ltd.
- SAKAI Medical Co., Ltd.
- GREEN HOSPITAL MYANMAR CO., LTD.
- SHIP AICHI MEDICAL SERVICE CO., LTD.
- Osaka Heavy Ion Administration Company
- AKISHIMA INTERNATIONAL JUSTICE PFI

- EURO MEDITECH CO., LTD.
- I&C CO., Ltd.
- NIHON SYSTEM KAGU CO., LTD.
- Green Animal Company.
- JAPAN PANA-USE CO., LTD.
- NIHON NETWORK SERVICE CO., LTD.
- Kingrun Co., Ltd.
- Clean Pair Kyushu Co., Ltd.
- Kingrun Hounest Co., Ltd.
- Kingrun Renewal Co., Ltd.
- EMS Co., Ltd.
- Tec International Inc.
- AKISHIMA INTERNATIONAL JUSTICE MANAGEMENT

Sales of medical supplies and medical consumables to medical facilities through SPD etc.

GREEN HOSPITAL SUPPLY, INC.

- SEIKO MEDICAL, INC.
- Sunlife Co., Ltd.
- F&S UNI MANAGEMENT CO., LTD.
- K-on Systems, Inc.
- Heart Life Corporation
- Light Tec Co., Ltd.

- SMC Co., Ltd.
- Nishino Medical Instruments Co., Ltd.
- Konishi Medical Instruments Co., Ltd.
- Medical Logistics Co., Ltd.
- JOYUP Co., Ltd.
- M.I.C. Co., Ltd.

Operates nursing care facilities and healthcare food business

- Green Life Co., Ltd.
- SHIP HEALTHCARE FOOD, INC.
- Chuoh Co., LTD.
- Grandic Inc.

Operates community-based dispensing pharmacies

- SHIP HEALTHCARE PHARMACY CO., LTD.

Contact



“ONE SHIP”

“S” shape of a sail moves forward with tailwind represents SHIP Philosophy that continue voyage to the goal in any circumstances.

“ONE SHIP” represents a ship takes a voyage in rough waves reflecting the light of the future in healthcare with strong wind, social demand.

This symbolizes a bond of SHIP HEALTHCARE Group.

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The presentation material and the information supplied orally by our representative at meetings are judged to be reasonable based on the information available at this moment. Please note that actual operating results might differ from the projections stated in the presentation material above.